#### Introduction

NWB® were founded in 1992 as a family run business distributing bearings across the UK. Since then Nationwide Bearing Co Ltd has utilised the lifelong bearing experience of director and owner Paul Birley to develop the NWB® bearing brand which today is widely recognised as a leading brand in the automotive, construction and agricultural sectors supplying a wide range of products to many OEM's

NWB® are well placed to handle your bearing requirements with:

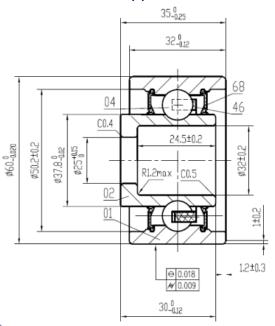
- •Full technical and design service
- •Scheduling service using processes such as JIT or Kan Ban
- •Large stockholding either in the UK or China for flexible delivery terms
- Competitive pricing and payment terms
- •Dedicated account managers available on 24 hour service

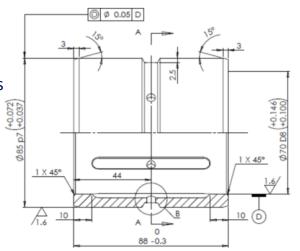




## **Technical Design Service**

NWB® produce detailed component drawings for approval before production taking into consideration working environment, temperatures, loads and speeds to ensure you get a high performance part that is correct for the application.





NWB® can help you to choose the right materials for your application. We have the supplier network



# **Stock Scheduling & Risk Reduction**

NWB® have expanded our warehouse twice in the past 24 months doubling our storage capacity. We have the facilities to offer :

- Just-in-time scheduling
- Stocking and call off service
- Large volume stocking for fluctuating volumes
- Stock holding in the UK and Far East to minimise risk of force majeure

In essence we stock the parts so you don't have to. We have entered into Long term agreements with OEM's to provide weekly and monthly deliveries to reduce stock and warehousing costs for our customers. You have the safety of knowing that the parts are produced and ready with the satisfaction of not having your cash flow tied up in unnecessary stock.

We have warehouses in the UK and China and can ship directly from either location to reduce lead times.



### **Competitive Pricing and Terms**

At NWB® we understand the need to offer a complete package to our customers. We are large enough to cope but still small enough to pay special care to every detail. Each part is scrutinised for production efficiency and economical delivery inline with customer requirements meaning we often find our prices to be extremely competitive in the market place.

We have the facilities for both small and large production runs of both standard and non standard items.

We are also able to offer competitive payment terms. Our history of growth has been self funded, we have a healthy balance sheet and we're able to offer very competitive terms to our customers.



### Flexible service

At NWB® we pride ourselves on giving our customers excellent service, which includes:

- •Full technical and design service
- •Scheduling service using processes such as JIT or Kan Ban
- Large stockholding
- Competitive pricing and payment terms
- •Dedicated account managers available on 24 hour service

NWB® were founded in 1992 as a family run business distributing bearings across the UK. Today NWB® is widely recognised as a leading bearing supplier in the automotive, construction and agricultural industries supplying many OEM's with their bearing requirements.



